# What next for Asian suppliers of test and burn-in sockets?

John West Yole Group



Suwon - October 29, 2024



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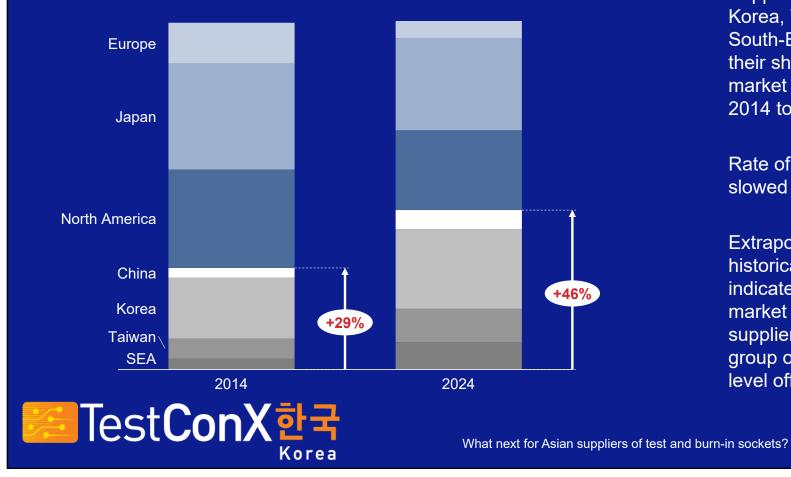


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#### Test and Burn-in Sockets by Region of Supplier HQ

As a % of Total Revenues



Suppliers from China, Korea, Taiwan and South-East Asia grew their share of the market from 29% in 2014 to 46% in 2024

Rate of share gain has slowed since 2021

Extrapolation of historical trends indicates the combined market share of suppliers from this group of regions will level off at 50% by 2029

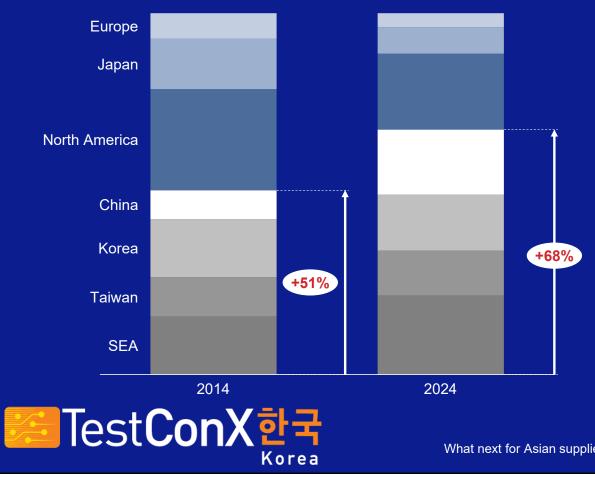
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#### Test and Burn-in Sockets by Region of Sale \*



\* Region of sale defined as region where the key purchasing decisions are made. This may not be the same as the region where the purchase order is placed

#### Shift in regional sales due to:

- Increased localisation of purchasing decisions
- Investments in final test facilities in Europe, Japan, and North America not keeping up with worldwide investments
- The Chips Acts in US, EU, and Japan
- Location of new advanced packaging facilities for high-performance devices

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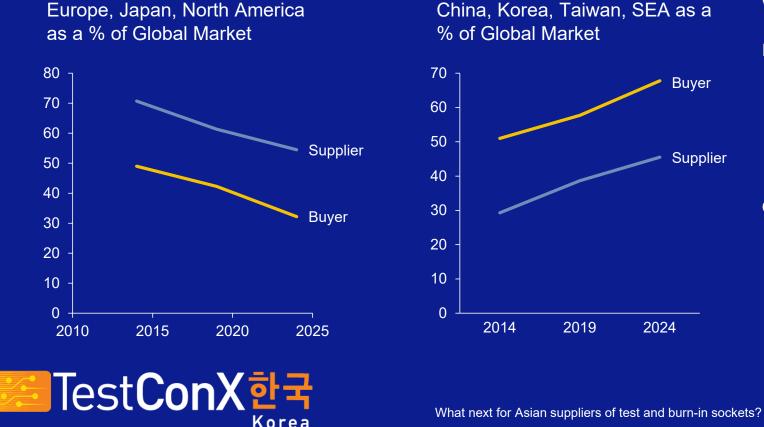
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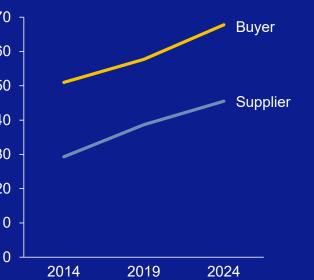
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#### **Test and Burn-in Sockets** Strong regional correlation between suppliers and buyers



China, Korea, Taiwan, SEA as a % of Global Market



Buyers have a clear preference to buy local where possible

#### In general:

- European, Japanese and North American suppliers lead on performance
- Chinese, Korean, Taiwanese, & SEA suppliers lead on price

#### Outlook:

- Supplier share to level out at 50:50 by 2029
- Buyer share to stabilise at 70:30 in favour of CH. KR, TW, and SEA



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#### Key Takeaways: Regional Trends

- Suppliers from China, Korea, Taiwan and SEA:
  - Gained market share over past 10 years from 29% to 46%
  - The rate of share gain is slowing and likely to peak at 50% share of global market
  - Suppliers from this region expected to grow in-line with overall market growth from 2029 onwards
- Sales to China and SEA continue to grow rapidly
- Locations of some new final test facilities will be affected by the various Chips Acts
- Strong correlation between suppliers and buyers within regions
- European, Japanese, and North American suppliers working hard to stay ahead on technology



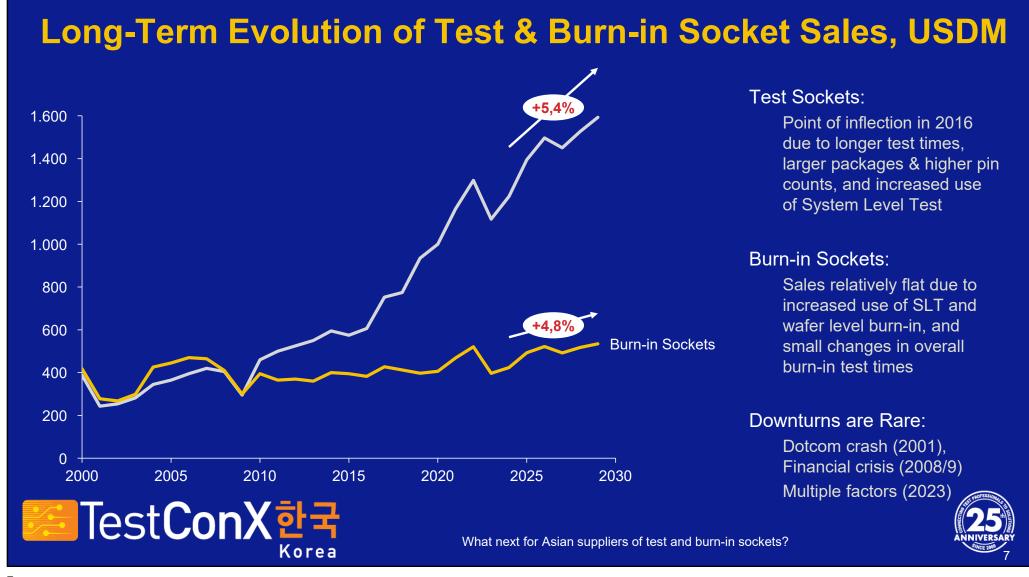


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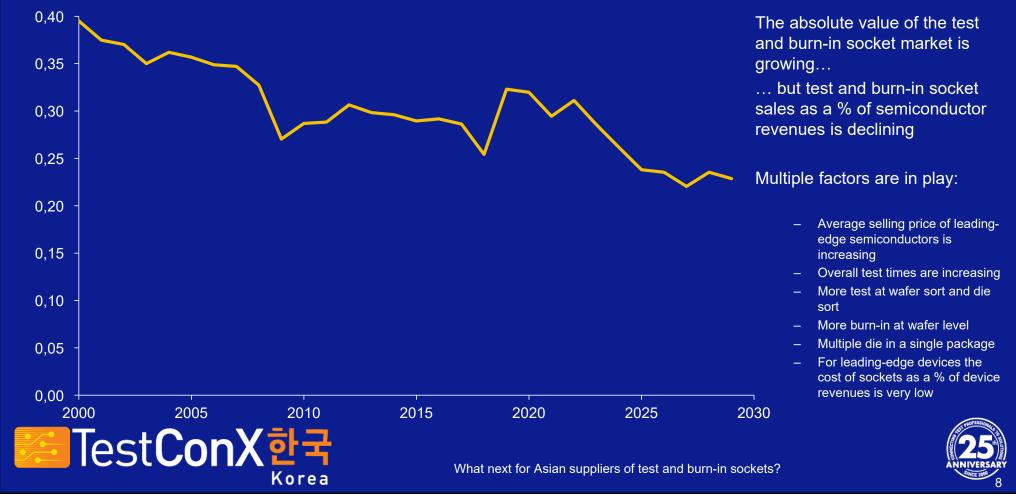


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#### Test and Burn-in Socket Sales as a % of Semiconductor Revenues

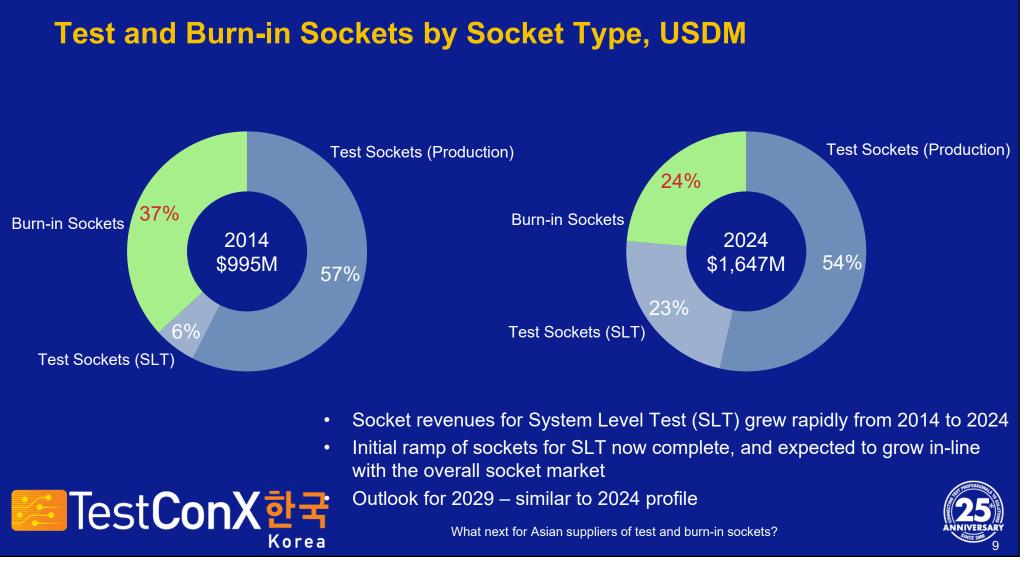


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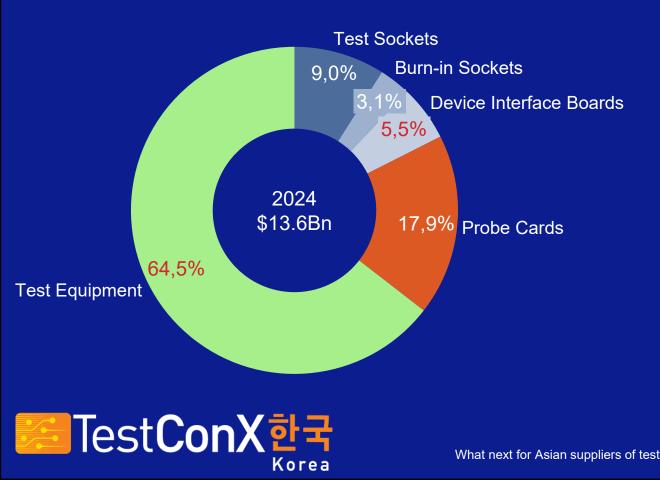


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#### **Overall cost of test equipment and consumables**



Key dynamics:

- Test & Burn-in Sockets 12.1% of total test equipment and consumables costs in 2024. and falling to 11.1% by 2029
- 5.3% compound annual growth rate (CAGR) for sockets from 2024 to 2029
- Overall test and consumables market growing at a CAGR of 7.2% and reaching a value of \$19.3Bn in 2029
- Test costs do not scale in the same way as investments in wafer fab equipment or advanced packaging
- Data analytics not included but a growing cost

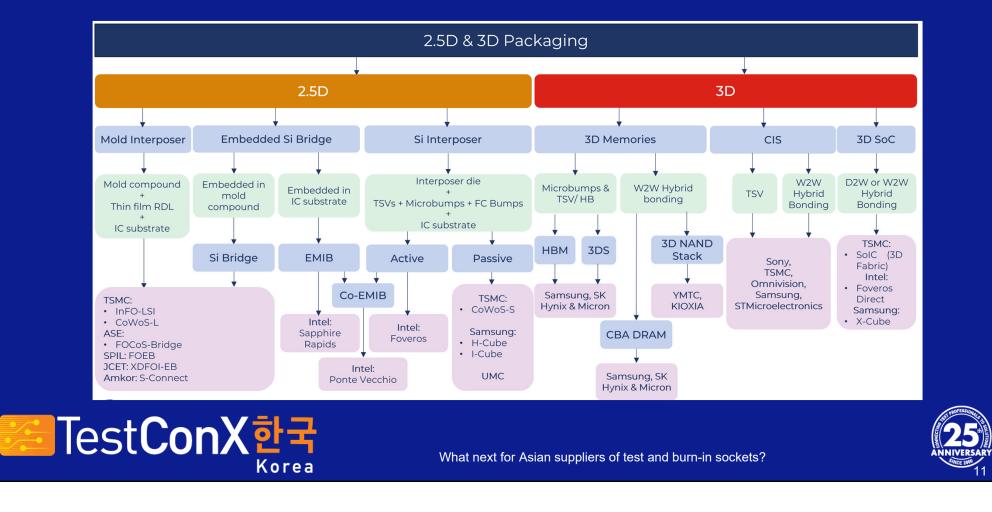
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### High-end performance packaging: All platforms

Multiple package types and applications require multiple test solutions

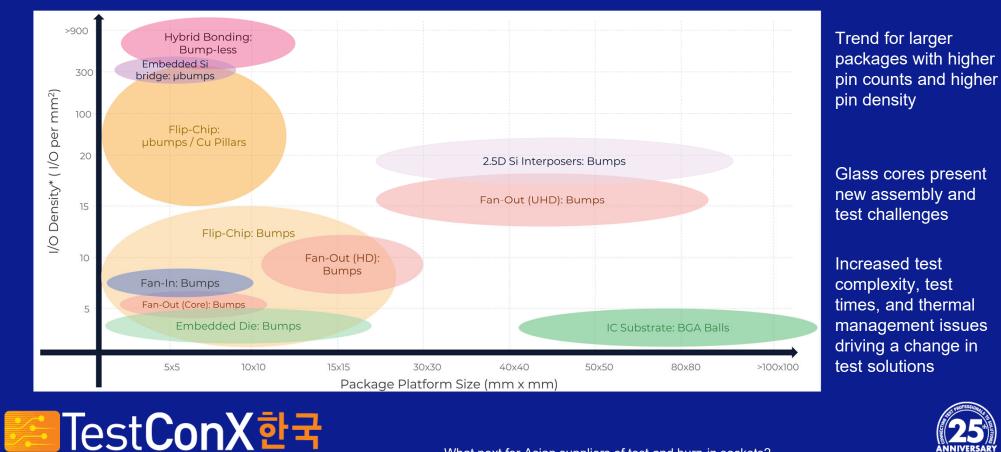


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#### Advanced Packaging – Technology Road Map by I/O Density and Package Platform Size



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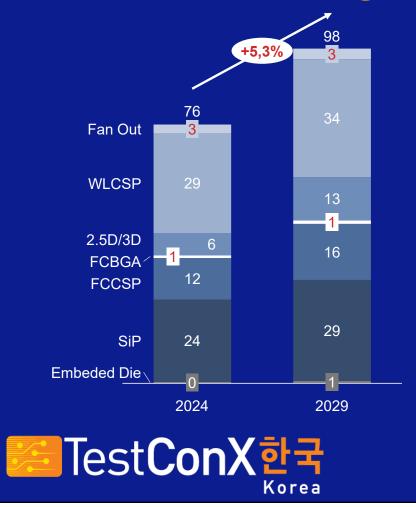
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**Advanced Packages – Billions of Shipments** 



Advanced packages accounted for only 15% of semiconductor unit shipments in 2024

Sockets for testing advanced packages estimated to be in the range of 40% to 50% of total socket revenues

Majority of socket revenue growth in the next 5 years will be driven by highperformance devices

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#### Key Takeaways: Market and Technology Trends

Test & burn-in socket market on track to grow at a CAGR of 5.3% over next 5 years

Market will exceed \$2Bn by 2026

Sockets for testing devices in advanced packages account for 40% to 50% of revenues

Main growth market – test sockets for testing high-performance devices

New advanced packaging technologies require new test solutions



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#### Session 1 Presentation 1

### TestConX Korea 2024

### **Final Thoughts**

This is a dynamic and vibrant market

Suppliers of test & burn-in sockets need to respond quickly to changes in market environment and technology

Success requires closer collaboration with socket buyers, supply chain partners, and market researchers to stay ahead of the game



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